M/045/030

tors In on et Profits

ued from D-5

ate for any companies even a hint of weakness. t fell 5 1/16 to 93 5/16 after announcing late it expects revenue slow in fiscal year 2000, gan July 1.

ts discounted the cauenue forecast, saying the as due almost entirely to

ad a similar fate, plungo 1281/4 and contributing vily to the Dow's losses. said after the market Ionday that its secondprofits jumped 65 perating analysts' expecta-3 cents per share.

te the market's steep ome new issues thrived. ch, a biotechnology comctially spun off by Swiss ceutical Roche, was t 97 and ended its first ading on the New York change at 127.

YSE composite index fell 647.27, and the American change composite index 3 to 805.90.

DILBERT







Salt-Royalty System Unfair, Company Claims

THE ASSOCIATED PRESS

Cargill Salt has sued Utah, claiming the company pays more in state royalties than a competitor also mining the Great Salt Lake.

Cargill is challenging a rebate awarded Morton Salt as part of a new, sliding scale of royalties tied to the salinity of salt products.

The Utah Division of Forestry, Fire and State Lands imposed the new system after four years of negotiation over salt royalties, which bring about \$1 million a year to state coffers.

Salt companies had resisted efforts by the state agency to unilaterally increase a fixed royalty, arguing it amounted to a change in their opened-ended leases to mine the lake.

But a new royalty system was adopted in January when the state settled a lawsuit filed by Morton Salt.

Cargill had already agreed to new lease terms on the condition salt royalties were uniformly assessed among itself and three other salt companies tapping the Great Salt Lake for its most abundant resource.

An across-the-board rate wasn't practical because the companies' salt products have different salinity levels, said Art DuFault, director of the Division of Forestry, Fire and State Lands.

Officials developed a sliding in-

"We thought we had pretty well resolved the issues, but apparently there's still some concern out there," DuFault said.

Cargill claims the agreement gave Morton Salt a royalty rebate that will exempt it from paying royalties for six years.

No other salt producer got a rebate, says Cargill, which filed its suit Thursday in 3rd District

"We hope new negotiations in good faith will resolve this," Du-Fault said.

"I still think there's plenty of room for a partnership. But if not, we'll have to let the court decide.'





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